

2010 Financial Summary

INCOME	2010	2009
Member Support	\$81,084	\$73,794
Grants	\$134,471	\$110,043
Program Service Fees	\$15,455	\$26,025
Special Events	\$29,149	\$15,082
Dividends/Interest/Investment Income	\$40,187	\$42,148
Endowment Contributions	\$9,500	\$19,000
In-Kind Gifts/Other	\$13,700	\$4,619
	\$323,546	\$290,711
EXPENSES		
*Programs	\$245,340	\$214,329
Management	\$37,047	\$41,250
** Fundraising	\$26,804	\$26,788
	\$309,191	\$282,367
Year-End Fund Balances		
Stewardship Endowment	\$450,552	\$404,262
Land Protection Fund	\$57,538	\$75,960
Land Management Reserve	\$69,750	0

* Programs include Vulnerable Natural Areas outreach, Project Quercus (Oak Keepers, Oak regeneration), farmland preservation, land restoration on TLC properties, contracted work in Woodstock and subdivisions.

**Fundraising expense include costs associated with fundraising events, cost of mailings for membership renewals, the staff time spent in connection with the events, member recruitment and membership renewals, as well as staff time spent on grant writing and reporting.